

Windward Advisors, LLC

A Sell-Side, Buy-Side, Capital Raise and Corporate Growth Advisory Firm

Windward Advisors, LLC (“Windward”) is pleased to announce the following sale



Has been acquired by
Vital Records Control (“VRC”)

The undersigned acted as
exclusive advisor to EvriChart, Inc.
on this sale transaction

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EvriChart, Inc. (“EvriChart”), a Virginia Corporation with operations in VA, WV and MO, was founded in 2002 by Gayle Keith, John King and Pat King, and is a provider of Healthcare Information Management (“HIM”) solutions to hospitals and health systems throughout the United States. Robert Lynch joined EvriChart in 2012 as President, and was instrumental in accelerating growth, adding an acquisition and realizing significant value improvements to position the company for sale. Pat King stated “We’re very pleased to integrate the EvriChart family and brand with what is now the 3rd largest records management company in the country. Both our valued employees and customer base will benefit greatly from the synergies and opportunities this will create. This is our second transaction working with Windward. Barry and Steve are the best at what they do. I can’t say enough about how professional they are and how much easier they make the entire process. Windward was instrumental in communicating the scalable nature of EvriChart’s SaaS solutions and their synergies with buyers. I hope to work with them again soon!”

Clark Worthy, a Partner with the law firm of **Gentry Locke**, Marty Boone a Partner with the CPA firm of **Anderson & Reed, LLP**, and Becky Kennedy a contract Controller enjoyed long standing relationships with EvriChart and were trusted advisors on the team that successfully structured, negotiated, and closed this transaction. The current management team and staff of EvriChart will continue serving clients as employees of VRC.

Vital Records Control (“VRC”) is a full-service information management and storage company that services scores of Fortune 500 companies and thousands of regional, state, and local companies throughout the country with a special concentration on the Southeastern United States. Danny Palo, their COO, stated “We are excited at VRC to join forces with the EvriChart team and to have the opportunity to service EvriChart’s customers”.

Windward Advisors, LLC (“Windward”) is a sell-side, buy-side, capital raise, and corporate growth advisory firm. Windward specializes in helping business owners better prepare their businesses in order to maximize shareholder value by providing strategic planning and corporate growth advisory services, and by representing owners in the execution of sale, acquisition, and capital structuring transactions. Windward is an advocate of ensuring that business owners are knowledgeable about their alternatives and properly prepared before pursuing transactions. Steve Howell a Co-Founder of Windward stated; “We have enjoyed a long relationship with the owners of EvriChart, assisting with both growth and exit planning and transactions. We are so excited about the successful sale to VRC, and feel they are a great fit to acquire and continue to expand on the unique and successful relationships and services that EvriChart has developed over the years.

For more information, please contact:

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Mr. Howell and Mr. Johnson are Registered Representatives of, and Securities Products and Investment Banking Services are offered through BA Securities, LLC, Member FINRA SIPC
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EvriChart’s statements may not be representative of the experience of other customers and is not a guarantee of future success.