

Windward Advisors, LLC

A Sell-Side, Buy-Side, Capital Raise and Corporate Growth Advisory Firm

Windward Advisors, LLC is pleased to announce the following sale:



Richmond Commercial Services, Inc. ("RCS"), founded in 1994, is a leading professional, commercial relocation and warehousing services firm serving customers throughout Virginia. **Miller Isley**, a Partner and owner of RCS stated:

*"Joining D1 is a perfect fit for RCS and our staff. Both companies share similar goals and level of specialized services that are unmatched in the local market. We look forward to uninterrupted service to our customers while being a part of D1's strategic growth plans. **Windward Advisors** provided the perfect mix of guidance, discipline and experience that enabled us to maximize our value while creating a true win-win situation for both companies. We are thankful for Steve and Barry's steadfast leadership through a once-in-a-lifetime business transaction."*

D1 Moving & Storage ("D1") is a Virginia full service moving and storage company, serving the Charlottesville, Richmond and Washington DC markets, focused on residential customers. **Alec Vozenilek**, D1 Moving & Storage President, said

"We are thrilled to add RCS and their team members to the D1 Moving family. For nearly 25 years RCS has offered commercial moving services with an impeccable reputation. This strategic acquisition, positions D1 Moving as a local market leader that can take on any residential and commercial moving and storage project."

Windward Advisors, LLC ("Windward") is a sell-side, buy-side, capital raise, and corporate growth advisory firm. Windward specializes in helping business owners better prepare their businesses in order to maximize shareholder value by providing strategic planning and corporate growth advisory services, and by representing owners in the execution of sale, acquisition, and capital structuring transactions. Windward is an advocate of ensuring that business owners are knowledgeable about their alternatives and properly prepared before pursuing transactions. **Steve Howell** a Co-Founder of Windward stated;

"We are grateful for the opportunity to work closely with Miller and the other owners of RCS and their sister company EnTrust Records Management, Inc., to orchestrate a simultaneous sale of each of these well-respected companies to different buyers. We are excited about the great fit and future potential for the combination of D1 and RCS."

Philip Goodpasture, a Partner with the law firm of **Williams Mullen**, was also a trusted advisor on the team that successfully structured, negotiated, and closed this transaction.

For more information, please contact:

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Mr. Howell and Mr. Johnson are Registered Representatives of, and Securities Products and Investment Banking Services are offered through BA Securities, LLC, Member FINRA SIPC
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