

Windward Advisors, LLC

A Sell-Side, Buy-Side, Capital Raise and Corporate Growth Advisory Firm

Windward Advisors, LLC (“Windward”) is pleased to announce the following Acquisition for which it provided Buy-Side Search and Analysis Services



Colonna's Shipyard, Inc. ("Colonna's"), founded in 1875 and headquartered in Norfolk, VA, is the oldest family-owned ship repair yard in the U.S. having extensive capabilities in commercial and government ship repair, machining, and large steel fabrication. As part of its strategic growth initiatives it sought, by acquisition, to add complementary services to augment existing capabilities, and to diversify and expand the industrial markets it serves. Working closely with Windward Advisors, **Bob Boyd, Vice President, Strategic Growth & Development** of Colonna's, provided specific particulars as to desirable characteristics of potential acquisition candidates. The particulars were then used by Windward Advisors to conduct an extensive search to identify possible candidates, make contact, perform initial diligence, and arrange for meaningful dialogue with the Colonna's team. **Accurity**, a highly skilled mechanical services company serving the needs of industrial customers in the Southeast and Midwest, was one of those candidates that satisfied many of the Colonna's needs.

Mr. Boyd stated that "working with Barry and Steve has been a distinct pleasure. From the beginning to end of this process we have enjoyed a high degree of professional advice and counsel from Windward. We hope to work together again soon."

Windward Advisors, LLC ("Windward") specializes in providing buy-side, sell-side and capital raising services and in advising companies on strategic planning and corporate growth initiatives.

Barry Johnson and Steve Howell, Co-Founders of Windward stated; "It was a great pleasure to work closely with Bob Boyd and the highly professional team of officers and advisors to Colonna's on such a meaningful and strategic project."

For more information, please contact:

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