

Windward Advisors, LLC

A Sell-Side, Buy-Side and Corporate Growth Advisory Firm

Windward Advisors, LLC ("Windward") is pleased to announce the following sale



Has been acquired by
William A. Hazel, Inc.

The undersigned acted as
exclusive advisor to
Perry Engineering Company, Inc.
on this sale transaction

Windward Advisors, LLC

Perry Engineering Company, Inc. ("Perry") has been a prominent and successful site development contractor in the Shenandoah Valley for over 75 years, with a reputation for quality work delivered by experienced quality personnel.

Michael Perry, President and Wil Perry, Vice President of Perry stated "**Windward Advisors** was an integral part of the successful sale of not one, but two of our privately held businesses. Their professionalism, expertise, and forward-thinking approach were instrumental in helping us achieve successful outcomes. Every member of the Windward team was top-notch, bringing exceptional knowledge, responsiveness, and dedication throughout the entire process. Their skills and guidance made a complex transaction much smoother, and we highly recommend Windward Advisors to anyone considering the sale of their business."

William A. Hazel, Inc. ("Hazel") has been the leading site development and road construction company in Virginia for over 60 years. "The values behind the Perry and Hazel names align in a way that is increasingly rare in today's business world. This new partnership promises continued success for our clients, our employees, and the communities we have the opportunity to serve," said **John Roddy, CEO of Hazel.** " We look forward to continuing Perry's proud legacy along the I-81 corridor, throughout the Shenandoah Valley, and through Maryland into Pennsylvania."

Windward Advisors, LLC ("Windward") specializes in helping business owners better prepare their businesses to maximize shareholder value by providing strategic planning and corporate growth advisory services, and by representing owners in the execution of sale, acquisition, and capital structuring transactions.

Steve Howell, Managing Directors of Windward stated; "It was a pleasure to work closely with Mike and Wil Perry for a second time to manage the sale process for another of their family businesses to a successful result. We believe Hazel will be a great partner with shared principles to continue to develop loyal employees and deliver strong results for customers."

For more information, please contact:

Steve Howell
Managing Director
showell@towindward.com
804-357-2002

Greg Waller
Managing Director
hgwaller@towindward.com
804-787-3611