

Windward Advisors, LLC

A Sell-Side, Buy-Side, Capital Raise and Corporate Growth Advisory Firm

Windward Advisors, LLC is pleased to announce the sale of Healthcare Contract Resources, Inc.



The undersigned acted as exclusive
advisor to Healthcare Contract
Resources, Inc. on this sale transaction

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Healthcare Contract Resources, Inc. (“HCR”) located in Roanoke, VA, is a highly regarded Health Information Management (“HIM”) company that provides medical coding and related services throughout the U.S. with a network of highly skilled credentialed consultants. Pat King and Gayle Keith, who owned and founded HCR, stated “We are excited about the opportunities that the sale of the business to a strategic industry participant presents for HCR’s customers, our people and the HIM industry. “We have enjoyed a long relationship with Windward Advisors (“Windward”) as they helped us properly prepare our company for sale, and then guided us through the entire sales process. Windward looked out for our best interests throughout the entire process. We could never have anticipated all the services provided by Windward and without them could not have accomplished such a successful transaction.” Mr. King joined the acquiring company to assist in future growth and to expand the HIM services offered.

Windward Advisors, LLC is a sell-side, buy-side, capital raise, and corporate growth & exit advisory firm. Windward specializes in helping business owners better prepare their businesses in order to maximize shareholder value by providing strategic planning and corporate growth advisory services, and by representing owners in the execution of sales, acquisitions, and financial structuring transactions. Windward is an advocate of ensuring that business owners are knowledgeable about their alternatives and properly prepared before pursuing transactions.

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Mr. Howell and Mr. Johnson are Registered Representatives of
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