

Windward Advisors, LLC

A Sell-Side, Buy-Side, Capital Raise and Corporate Growth Advisory Firm

Windward Advisors, LLC (“Windward”) is pleased to announce the following sale



Has been acquired by

Evercast

a portfolio company of **Cornerstone Capital Partners**

The undersigned acted as
exclusive advisor to Winchester Precast
on this sale transaction

Windward Advisors, LLC

Winchester Building Supply Company, Inc., trading as Winchester Precast® (“Winchester”), is headquartered in Winchester, Virginia. Winchester has been manufacturing high-quality precast concrete products since 1950 and serves the Virginia, Maryland, West Virginia and Washington, D.C., markets. With this acquisition, Winchester joins six other companies under the Evercast umbrella to service customers from the Mid-Atlantic region down the East Coast to Florida. **Mike Perry**, President of Winchester stated, “Hiring Windward Advisors was the best business decision we could have made to sell our Precast Company. Steve and Barry worked tirelessly and went above and beyond to make the sale successful for all parties! We could not have found a more aligned buyer for the sale of our company.”

Eastern Vault Company, Inc. doing business as Evercast™ (“Evercast”), is a leading specialty precast and prestressed concrete producer in the Mid-Atlantic and Southeast United States focusing on a wide range of infrastructure and utility products for bridges, transportation, utilities, walls, and specialty concrete solutions for customers. Evercast is a platform company of **Cornerstone Capital Partners** (“Cornerstone”), a New York based private investment firm. **Jeff Chastain**, CEO of Evercast stated, “As we seek to better unify our offerings for clients in markets that are often highly segmented, we were excited to acquire Winchester, such a solid company. Their commitment to producing quality products and providing outstanding service to their customers makes them a perfect fit with Evercast’s vision and guiding principles.”

Windward Advisors, LLC (“Windward”) specializes in helping business owners better prepare their businesses to maximize shareholder value by providing strategic planning and corporate growth advisory services, and by representing owners in the execution of sale, acquisition, and capital structuring transactions.

Steve Howell, a Co-Founder of Windward stated; “It was a pleasure to work closely with Will and Mike Perry to manage this sales process to a successful conclusion for their employees and family. We believe Evercast and their financial partner Cornerstone are a great buyer to continue Winchester’s strong 70-year history of service.”

John Truban, a Partner with the law firm **Owen and Truban, PLC** in Winchester and **Chris Frye**, a Principal with the accounting firm Yount, Hyde & Barbour, were trusted advisors on the team that successfully structured, negotiated, and closed this transaction.

For more information, please contact:

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Mr. Howell and Mr. Johnson are Registered Representatives of, and Securities Products and Investment Banking Services are offered through BA Securities, LLC, Member FINRA SIPC
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